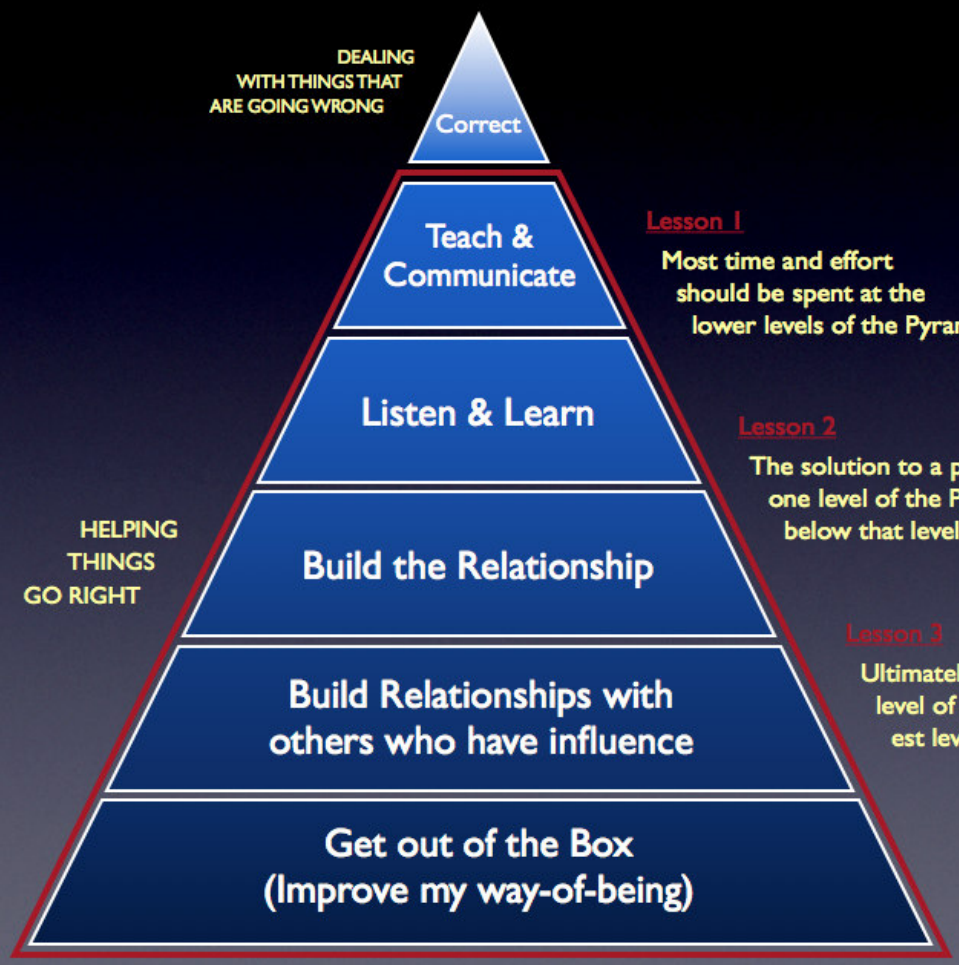
# The ARBINGER Pyramid of Influence™




Lesson 1

Most time and effort should be spent at the lower levels of the Pyramid.

Lesson 2

The solution to a problem at one level of the Pyramid is always below that level of the Pyramid.

Lesson 3

Ultimately, my effectiveness at each level of the Pyramid depends on the lowest level of the Pyramid, my way-of-being.

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